

# CAPABILITIES STATEMENT

## CHAS. D. WEST & CO.

Industrial and General Merchandise Supply  
Since 1932

**Duns #: 04301974**  
**Cage Code: 9H532**

**Ph: 1.800.251.6481**  
**Fax: 1.800.251.6483**

**Sales POC: michael@chasdwest.com**

### **Company:**

CDW has been supplying Industrial and General Merchandise products in the PNW since 1932. Our sales focus shifted to supplying military bases and other government agencies in 1975. The Reed Family purchased CDW in 1998.

### **Principals:**

Dale Reed: President, Supplier Relations / Marketing

Phone: 253.845.3452 Email: dale@chasdwest.com

Michael Reed: Sales Manager

Phone: 253.845.3452 Email: michael@chasdwest.com

### **Designation:**

Small Business

### **Location:**

We are located in the Pacific Northwest just minutes from the Port of Tacoma for shipping to Alaska and within 1 hour of these military bases in the surrounding area: Puget Sound Naval Shipyard, Joint Base Lewis-McChord, Naval Base Kitsap, Naval Station Everett, NAS Whidbey Island.

### **Clients:**

Quotes are provided to buyers for Direct Purchase RFQ'S or Solicitation RFQ'S received by email or phone. We take payments by Government Purchase Cards, Credit Cards, and WAWF.

We have supplied many bases throughout the US and in the Pacific Rim.

However, our main focus is these local agencies:

- DLA MARITIME-PUGET SOUND
- NAVSUP FLCPS
- PSNS & IMF
- JBLM (JOINT BASE LEWIS-MCCHORD)
- NUWC KEYPORT

**SMALL  
BUSINESS**

BERKSHIRE eSUPPLY™



5815 112th Street East, Puyallup, WA 98373

2019

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### PSNS - IMF

#### Products:

Our current Supplier Accounts and partnerships with these wholesale associations give us access to **thousands of Manufacturers and Suppliers** and **over 1,000,000 products** at the best possible price and efficient on-time delivery:

Berkshire eSupply

Spinstak

Jensen Direct Ship

ISA (Industrial Supply Association)

NetPlus Alliance

ORS-Nasco

#### NAICS

314994	314999	315990
321920	322220	322230
325320	325510	325520
325611	325998	326111
326220	326299	327910
331221	332312	332313
332510	332919	332999
333415	333515	333922
333924	334417	334513
334515	334519	334613
335122	335122	335311
335312	335313	339991
339994	423710	423830
423840	423910	424950

#### FSC Groups

32	34	39
42	43	47
48	49	51
52	53	55
68	75	78
79	80	81
91	95	99

**We add NAICS and  
FSC codes as needed.**

**We take payment via (GPC) Government Purchase Cards,  
Credit Cards, and (WAWF) Wide Area Workflow**

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