

# CAPABILITIES STATEMENT

## CHAS. D. WEST & CO.

Industrial and General Merchandise Supply  
Since 1932

**Duns #: 04301974**  
**Cage Code: 9H532**

**Ph: 1.800.251.6481**  
**Fax: 1.800.251.6483**

**Sales POC: michael@chasdwest.com**

### **Company:**

CDW has been supplying Industrial and General Merchandise products in the PNW since 1932. Our sales focus shifted to supplying military bases and other government agencies in 1975. The Reed Family purchased CDW in 1998.

### **Principals:**

Dale Reed: President, Supplier Relations / Marketing

Phone: 253.845.3452 Email: dale@chasdwest.com

Michael Reed: Sales Manager

Phone: 253.845.3452 Email: michael@chasdwest.com

### **Designation:**

Small Business

### **Location:**

We are located in the Pacific Northwest just minutes from the Port of Tacoma for shipping to Alaska and within 1 hour of these military bases in the surrounding area: Puget Sound Naval Shipyard, Joint Base Lewis-McChord, Naval Base Kitsap, Naval Station Everett, NAS Whidbey Island.

### **Clients:**

Quotes are provided to buyers for Direct Purchase RFQ'S or Solicitation RFQ'S received by email or phone. We take payments by Government Purchase Cards, Credit Cards, and WAWF.

We have supplied many bases throughout the US and in the Pacific Rim.

However, our main focus is these local agencies:

- DLA MARITIME-PUGET SOUND
- NAVSUP FLCPS
- PSNS & IMF
- JBLM (JOINT BASE LEWIS-MCCHORD)
- NUWC KEYPORT

**SMALL  
BUSINESS**

BERKSHIRE eSUPPLY™



5815 112th Street East, Puyallup, WA 98373

2019

# CAPABILITIES STATEMENT

## CHAS. D. WEST & CO.

Industrial and General Merchandise Supply  
Since 1932

**Duns #: 04301974**  
**Cage Code: 9H532**

**Ph: 1.800.251.6481**  
**Fax: 1.800.251.6483**

**Sales POC: michael@chasdwest.com**

### Joint Base Lewis - McChord

#### Products:

Our current Supplier Accounts and partnerships with these wholesale associations give us access to **thousands of Manufacturers and Suppliers** and **over 1,000,000 products** at the best possible price and efficient on-time delivery:

Berkshire eSupply  
Spinstak  
Jensen Direct Ship

ISA (Industrial Supply Association)  
NetPlus Alliance  
ORS-Nasco

#### We have supplied products in these **FSC** codes:

**34** Metalworking Machinery  
**39** Materials Handling Equipment  
**42** Fire Fighting, Rescue, & Safety Equipment  
**49** Maintenance & Repair Shop Equipment  
**51** Hand Tools

**52** Measuring Tools  
**68** Chemicals & Chemical Products  
**75** Office Supplies & Devices  
**81** Containers, Packaging, & Packing Supplies  
**91** Fuels, Lubricants, Oils, & Waxes

**We take payment via (GPC) Government Purchase Cards,  
Credit Cards, and (WAWF) Wide Area Workflow**

**SMALL  
BUSINESS**

BERKSHIRE eSUPPLY™



5815 112th Street East, Puyallup, WA 98373

2019